



APPLICATION FOR ASSOCIATE MEMBERSHIP

In making application for membership to the Southwest Meat Association, we understand that annual dues will be **\$850.00**. Our check is enclosed, representing full payment for the first year. Dues are calculated on the calendar year beginning January 1 and ending December 31, so subsequent dues will be prorated accordingly.

Section 1070(a) of the Revenue Act requires a disclosure provision for all fundraising solicitations made after January 31, 1988 by tax-exempt organizations, other than Section 501(c)(3) groups.

“Contributions or gifts to the Southwest Meat Association (SMA) are not deductible as charitable contributions for federal-income tax purposes. However, dues payments are deductible by members as an ordinary and necessary business expense.”

A brief statement of the nature of the business in which our company is engaged follows:

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Company: \_\_\_\_\_

Key Contact (will be on mailing list and be key recipient of any important mailings):

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

How did you hear about SMA? \_\_\_\_\_

**REPRESENTING THE MEAT INDUSTRY FOR OVER 60 YEARS**  
9696 E. Hwy 21, Ste 200, Bryan, TX 77808 • 979-846-9011 • Fax: 979-846-8198 • info@southwestmeat.org

ADDITIONAL INFORMATION:

Company: \_\_\_\_\_

Management:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Total number of employees: \_\_\_\_\_

ADDITIONAL REPRESENTATIVES:

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

For office use only:

Database	Membership Packet	Folder/Ledger	Directory	NL List	NL Pub	Note:
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Company Name: \_\_\_\_\_

# Southwest Meat Association

## Associate Member Buyers Guide

Please **check or circle all categories** under which you wish your company's name listed in the Buyers Guide of the Membership Directory. If your company has products or services that are not listed, please add each specific category in the blanks listed as "Other".

Air curtains, doors, screens	Dehairers
Analogs	Dehidlers
Analytical Instruments - fat, pH, protein, moisture etc.	Desinewing machines
Animal by-products	Detectors, bone
Anti-foaming agents	Dicers, cubers
Antioxidants	Drying rooms - sausage, cured
Apparel - safety, aprons, frocks, coats, uniforms	Dumpers, lifters
Architects, engineers, industrial design	Employee training
Bacteriological testing kits	Emulsifiers
Bags and pouches - fabricated fresh meat, poultry & seafood	Engineers
Bags - sausage and ground meat	Environmental engineering
Bar coders	Enzymes
Batter breading machines	Equipment, used
Batters and Breading	Equipment repair
Binders and extenders	Export / import consultants
Bins and tubs	Export services, cold storage
Blast freezing, chilling units	Extruders
Bone and gristle elimination systems	Filling machines, continuous
Boxes and shipping containers	Films
Brokers	Flakers
Carbon Dioxide	Flavorings
Carcass marking inks	Flooring
Carcass spray	Fogging systems
Carcass washing systems	Forks, meat
Carageenan	Formers, molders
Casing sizers	Freezers, blast
Casings, collagen	Freezers, spiral
Casings, fibrous	Freezers, other (immersion, impingement)
Casings, manufactured	Fryers, deep fat
Casings, natural	Gases
Checkweighers	Graphic design
Chicken cutup systems	Grinder plates and knives
Chillers – brine, liquid, glycol	Grinders
Chub machines	Ground meat systems
Citric acid	HACCP
Cleaning and sanitizing chemicals	Ham molds
Coders, package	Ham presses
Co-extruders	Hand washing equipment
Computer software	Hides and leather products
Consultants	Hock cutters - beef, pork, veal, lamb
Conveyors, screw and belt	Hock cutters - poultry
Cookers	Hoppers
Cookers/chillers, continuous	Hydrolyzed vegetable proteins
Credit/financial services	Imprinters
Cryogenic freezers, chillers	Injectors
Cryogenic gases	Insect control
Cryogenic tunnels	Insulated materials (door, floor, roof)
Cutlery	Insulated shipping containers
Cutters, bowl-type choppers	Insurance
Cutters, portion slicers	Investment consultants
	Knives
	Label consultants

Label expediting, USDA	Seasonings and spices
Label printers	Sharpening machines and steels
Labelers	Shrink films
Labels	Shrink tunnels
Labor relations	Skinning machines
Laboratory services	Slaughtering equipment
Laboratory supplies	Slicers
Lactic acid, lactates	Smokehouse accessories
Laundry equipment and supplies	Smokehouse controls
Link separators - sausage	Smokehouses
Linkers	Spices
Liquid nitrogen	Spraying systems
Liquid smoke	Starter cultures
Liquid smoke applicator systems	Stockinettes
Liquid smoke atomizers	Stretch wrap
Loin wrap	Stuffers-clippers
MAP systems	Stuffers, continuous vacuum
Market news and information services	Stuffers- ham, sausage
Massagers and tumblers	Stuffers - linkers
Mechanical freezers, chillers	Stunners
Metal detectors	Tags
Mixers, blenders	Tallow washing chemicals
Netting	Tax recovery / reduction
Netting machines	Temperature controls
Offal/viscera handling systems (meat)	Temperature monitors
Ovens	Temperature recorders
Packaging equipment	Tenderizers, liquid and dry
Packaging supplies (pouches, laminates, rollstock)	Tenderizer parts
Packing house equipment	Tenderizing machines
Peelers	Thermal pasteurization systems
Pest control	Thermal shipping, packaging
Phosphates	Thermal transfer printers
Polyethylene bags	Transportation services
Poultry – turkey/ chicken, raw materials	Trays (dual ovenable)
Prebreakers, rendering	Trays, foam
Processing equipment	Tying and clipping machines
Pump grinders	Vacuumizers
Pumps	Vegetable proteins
Pumps, meat	Wastewater treatment systems
Pumps, vacuum	Water treatment products
Quality control	X-ray inspection service
Refrigerated trucks and trailers	X-ray machines
Refrigerated warehouses	Other: _____
Refrigeration equipment	
Refrigerators and freezers, walk-in	
Renderers	
Rendering systems	
Safety equipment	
Sanitation, consulting and contract services	
Sanitation equipment and supplies	
Sauces	
Sausage processing systems, continuous	
Saw blades	
Sawdust	
Saws	
Scalding chemicals - pork, poultry	
Scalding tanks - hog	
Scales	
Scissors	