



## APPLICATION FOR ASSOCIATE MEMBERSHIP

### **ASSOCIATE MEMBERSHIP**

Any supplier or service provider to the meat and poultry industry.

In making an application for membership to SMA, we understand that annual dues will be **\$850.00**. Our check is enclosed, representing full payment for the first year. Dues are calculated on the calendar year beginning January 1 and ending December 31, so subsequent dues will be prorated accordingly.

Section 1070(a) of Revenue Act requires a disclosure provision for all fundraising solicitations made after January 31, 1988, by tax-exempt organizations, other than Section 501(c)(3) groups.

“Contributions or gifts to the SMA are not deductible as charitable contributions for federal-income tax purposes. However, dues payments are deductible by members as an ordinary and necessary business expense”

A brief statement of the nature of the business in which our company is engaged is as follows:

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Company: \_\_\_\_\_

#### **KEY CONTACT:**

This person will be on mailing list and be key recipient of any important correspondence.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

How did you hear about SMA? \_\_\_\_\_

**REPRESENTING THE MEAT & POULTRY INDUSTRY FOR OVER 60 YEARS**  
9696 E. Hwy 21, Ste 200, Bryan, TX 77808 • 979-846-9011 • info@southwestmeat.org

**MANAGEMENT:**

Include any other personnel who would like to receive the newsletter & regulatory updates.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail: \_\_\_\_\_

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Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail: \_\_\_\_\_

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Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail: \_\_\_\_\_

Total number of employees: \_\_\_\_\_

**ADDITIONAL REPRESENTATIVES:**

Provide your company's marketing and accounting contact information.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

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Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

For office use only:

Database	Membership Packet	Folder/Ledger	Directory	NL List	NL Pub	Note:
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Company Name: \_\_\_\_\_

**SMA**  
**Associate Member Buyers Guide**

Please **check or circle all categories** under which you wish your company's name to be listed in the Buyers Guide of the Membership Directory. If your company has products or services that are not listed, please add each specific category in the blanks listed as "Other".

Air curtains, doors, & screens	Cutters (bowl-type choppers)
Analytical Instruments (fat, pH, protein, moisture etc.)	Cutters (portion slicers)
Animal by-products	Dehairers
Anti-foaming agents	Dehidlers
Antioxidants	Desinewing machines
Antimicrobials	Detectors (bone)
Apparel (safety, aprons, frocks, coats, uniforms)	Dicers/cubers
Architects, engineers, & industrial design	Drum motors
Bacteriological testing kits	Drying rooms (sausage, cured)
Bags & pouches (fabricated fresh meat, poultry & seafood)	Dumpers/lifters
Bags (sausage and ground meat)	Electrical Systems/Materials
Bar coders	Employee training
Batter breading machines	Emulsifiers
Batters & breading	Engineers
Binders & extenders	Energy Procurement
Bins & tubs	Environmental engineering
Blast freezing/Chilling units	Enzymes
Bone & gristle elimination systems	Equipment, used
Boxes & shipping containers	Equipment repair
Brine mixers/tanks	Export/import consultants
Brokers	Export services (cold storage)
Carcass marking inks	Extruders
Carcass spray	Filling machines (continuous)
Carcass washing systems	Films
Carrageenan	Financial Services
Casing sizers	Fire Protection
Casings (collagen)	Flakers
Casings (fibrous)	Flavorings
Casings (manufactured)	Flooring
Casings (natural)	Fogging systems
Checkweighers	Forks (meat)
Chicken cutup systems	Formers/Molders
Chillers (brine, liquid, glycol)	Freezers (blast)
Chub machines	Freezers (spiral)
Citric acid	Freezers, other (immersion, impingement)
Cleaning & sanitizing chemicals	Fryers
Coders (package)	Gases
Co-extruders	Graphic design
Computer software	Grinder plates & knives
Consultants	Grinders
Conveyors (screw and belt)	Ground meat systems
Cook-in casings	HACCP
Cookers	Ham molds
Cookers/chillers (continuous)	Ham presses
Cryogenic freezers/chillers	Hand washing equipment
Cryogenic gases	Hock cutters (beef, pork, veal, lamb)
Cryogenic tunnels	Hock cutters (poultry)
Cutlery	Hoppers

Human Resources/Recruiting Services	Refrigerated warehouses
HVAC Systems & Installation	Refrigeration equipment
Hydrolyzed vegetable proteins	Refrigerators & freezers (walk-in)
Hygiene Solutions	Renderers
Imprinters	Rendering systems
Injectors	Safety equipment
Insulated materials (door, floor, roof)	Sanitation, consulting, & contract services
Insulated shipping containers	Sanitation equipment & supplies
Insurance	Sauces
Investment consultants	Sausage processing systems (continuous)
Knives	Saw blades
Label consultants	Saws
Label expediting (USDA)	Scalding chemicals (pork, poultry)
Label printers	Scalding tanks (hog)
Labelers	Scales
Labels	Seasonings & spices
Labor relations	Sharpening machines & steels
Laboratory services	Shrink films
Laboratory supplies	Shrink tunnels
Lactic acid/Lactates	Skinning machines
Laundry equipment & supplies	Slaughtering equipment
Link separators (sausage)	Slicers
Linkers	Smokehouse accessories
Liquid nitrogen	Smokehouse controls
Liquid smoke	Smokehouses
Liquid smoke applicator systems	Spraying systems
Liquid smoke atomizers	Starter cultures
Macerators	Stockinettes
Maintenance services	Stretch wrap
MAP systems	Stuffers-clippers
Market news & information services	Stuffers (continuous vacuum)
Massagers & tumblers	Stuffers (ham, sausage)
Mechanical freezers/chillers	Stuffers (linkers)
Metal detectors	Stunners
Microbiology products/supplies	Tags
Microbiological testing	Tallow washing chemicals
Mixers/blenders	Tax recovery/reduction
Netting	Temperature controls
Netting machines	Temperature monitors
Occupational Healthcare	Temperature recorders
Offal/viscera handling systems (meat)	Tenderizers (liquid & dry)
Ovens	Tenderizer parts
Packaging equipment	Tenderizing machines
Packaging supplies (pouches, laminates, rollstock)	Thermal pasteurization systems
Packing house equipment	Thermal shipping packaging
Peelers	Thermal transfer printers
Pest/Insect control	Transportation services
Phosphates	Trays (dual ovenable & foam)
Polyethylene bags	Tying & clipping machines
Processing equipment	Vacuumizers
Pump grinders	Vegetable proteins
Pumps	Wastewater treatment systems
Pumps (meat)	Water treatment products
Pumps (vacuum)	X-ray inspection service
Quality control	X-ray machines
Refrigerated trucks & trailers	Other: _____